# Out with the old, in with the new Projects in Teamleader Focus



Projects in Teamleader Focus: out with the old, in with the new

## **CONTENT WEBINAR**



### **CURRENT STATUS**

Development and status of the new module



## **MIGRATION**

Tips for a smooth transition from old to new Projects



## COMPARISON

What is different about the new project module?



## CHECKLIST

Prepare you and your team for a smooth migration



## QUESTIONS? QUESTIONS TAB

### Nobody has asked a question yet

Your attendees can send questions here. Since you have enabled the public questions feature, questions and answers will be visible to all attendees.

You can ask questions once the event has started



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# **CURRENT STATUS**

Projects: out with the old, in with the new

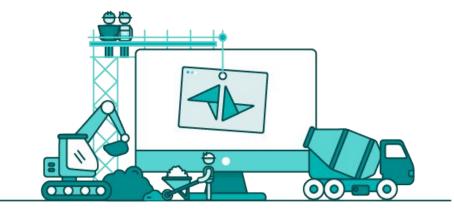


## **CURRENT STATUS**

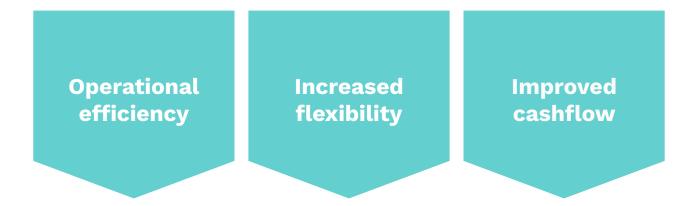
Development

### **Complete overhaul**

- Smoother management
- More flexibility
- Define your workflow



# **THREE PILLARS**



Easily convert work from a quotation to a project to an invoice, whenever you want.



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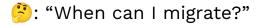


# **CURRENT STATUS**

### MIGRATION

- From old to new
- Migration batches
- Migration flow (🔜)





Projects: out with the old, in with the new



## **MIGRATION FLOW**

- Preview slider
- Project visualisation
- Only **admins** can migrate

- d The migration is irreversible
- Importance of internal communication

Preview the new proje	ect module New					Switch to new projects
Q. Bearch	Open projects (22)	<ul> <li>Filters ^</li> </ul>				E T Add p
11 OVERDUE	9 OVER BUDGET	<b>19</b> BILLABLE (€ 33.896.281,56)				
Title	Customers	Owners	Start date	End date	Price	
Bouw stadion	Arsenal FC	-es* Jonathan De Noyette			€ 6.282.659,33	€ 3.155.0
O-039179 Zonnepar	nelen Philippe Boone	-un* Jonathan De Noyette		-	€11.941,60	
Event X	Roger Wood, Adidas	-m" Jonathan De Noyette	08/02/2024	29/02/2024	€ 6.055,00	€ 1.0
Marketing campagn	e - brandin Nike FC	-m" Jonathan De Noyette			€ 3.500,00	€ 4
Marketing campagn	e - brandin Nike FC		÷	-	€ 7.366,07	€ 2.5
Bouw stadion	Arsenal FC, Adidas	-en" Jonathan De Noyette			€ 6.257.300,24	€ 3.139.9
PB - Plaatsing zonne	epanelen Philippe Boone	Jonathan De Noyette	21/02/2024	15/03/2024	€ 20.036,71	€ 14.0
O-039179 Zonnepar	nelen Philippe Boone	∽us* Jonathan De Noyette	28/11/2023	08/12/2023	€ 36.791,60	€ 9.4
0-039179 Solar pan	nels Philippe Boone	∽m° Jonathan De Noyette			€ 16.988,87	€ 4.5
TEST // 0-039179	Philippe Boone, Adidas	Jonathan De Noyette	27/11/2023	31/12/2023	€ 9.992,60	€ 4.5

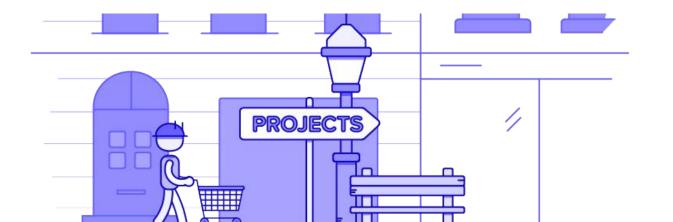


Tips **before** the switch

## **CHECK YOUR ACTIVE PROJECTS**

- Unfinished projects?
- Ongoing time trackings?
- Outstanding invoices?

Finish them first. Go out with the old first before going in with the new.



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Tips **after** the switch

### **DETERMINE YOUR WORKFLOW**

- Choose your way to manage your projects
  - $\circ$   $\;$  Work Breakdown and invoicing method  $\;$
- Evaluate how you work with quotations
  - Is quotation or project your starting point?
- Create a few *dummy* projects





### CHECKLIST

- Important considerations when migrating
- Ensure a smooth transition
- Compare both modules



# COMPARISON

## Projects: out with the old, in with the new





From old to new

### **OVERVIEW MODULES**

Projects overview	Project timeline	Project info	Work Breakdown	
Tasks	Tasks Materials		Time tracking	
Link to quotations	Link to invoice	General	Settings	

Support article: Old projects vs new projects

14



### Projects

Export Add project

<u> </u>	

Ir	Name	Customer	Provided budget	Invoiced	Profit	Paid	End date	Phase
C	Migration project	YVES ROCHER FRANCE	-	€ 0,00	€ 0,00	€ 0,00	22/12/2023	Phase 1
)	O-039179 Panneaux solaires B.	. Philippe Boone	€ 10.441,60	€ 0,00	€ 0,00	€ 0,00	21/12/2023	Matériaux
в	Abonnement - VARCOFISC	VARCOFISC sprl	€ 31.500,00	€ 21.700,00	+€7.560,00	€ 0,00	04/05/2023	Abonnement
5	Bijbestellingen - Testcase - Pluç	g Plug	€ 1.000,00	€ 0,00	€ 0,00	€ 0,00	29/03/2023	Fase 1
24	Basisbestelling / Testcase - Plug	g Plug	€ 2.000,00	€ 1.423,00	+€258,00	€ 0,00	06/04/2023	Basisbestelling
22	copy-cabinet (modèle)		€ 25.000,00	€ 0,00	+€114,75	€ 0,00	26/06/2023	Phase 1
21	Agence X	Arsenal FC	€ 2.545,00	€ 1.365,00	+€691,25	€ 0,00	28/05/2023	Done
8	Temps restant		-	€ 0,00	+€330,00	€ 0,00	17/03/2023	Time tracked on other task
7	Deal €	Big company	€ 15,00	€ 0,00	€ 0,00	€ 0,00	27/02/2023	Fase 1
6	Projet Cabinet	Adidas	€ 10.000,00	€ 500,00	+ € 427,50	€ 0,00	31/05/2023	Phase 1

Q Search	Оре	n projects (22)	✓ Filters ▲						= Add project
11 overdue	9 ov	ER BUDGET	19 BILLABLE (€ 33.896	1.281,56)					
No.	Title	Customers	Owners	Budget	End date	Project status	Price	Cost	Budget progress
26	Bouw stadion	Arsenal FC	-es* Jonathan De N	€ 6.000.000,00	-	Open	€ 6.282.659,33	€ 3.155.079,67	€ 6.282.659,33 € 6.000.000,00
25	O-039179 Zonnepan	Philippe Boone	-at Jonathan De N	€ 10.441,60	-	Open	€ 11.941,60	€ 0,00	€ 8.851,60 € 10.441,60
24	Event X	Roger Wood, Adidas	-e* Jonathan De N	-	29/02/2024	Open	€ 6.055,00	€ 1.010,00	€ 460,00 -
23	Marketing campagn	Nike FC	Jonathan De N	€ 9.775,00	-	Open	€ 3.500,00	€ 400,00	€ 3.500,00 € 9.775,00
21	Marketing campagn	Nike FC	-at Jonathan De N	€ 9.775,00	-	Open	€ 7.366,07	€ 2.563,16	€ 7.366,07 € 9.775,00
20	Bouw stadion	Arsenal FC, Adidas	-ex* Jonathan De N	€ 6.330.300,00	-	Open	€ 6.257.300,24	€ 3.139.900,21	€ 6.257.300,24 € 6.330.300,00
19	PB - Plaatsing zonne	Philippe Boone	-e* Jonathan De N	€ 20.000,00	15/03/2024	Open	€ 20.036,71	€ 14.075,00	€ 27.044,31 € 20.000,00
17	0-039179 Zonnepan	Philippe Boone	-en Jonathan De N	€ 35.441,60	08/12/2023	Open	€ 36.791,60	€ 9.400,00	€ 39.121,60 € 35.441,60
16	0-039179 Solar pan	Philippe Boone	* Jonathan De N	€ 10.441,60	-	Open	€ 16.988,87	€ 4.582,17	€ 16.988,87 € 10.441,60
15	TEST // O-039179	Philippe Boone, Adi	* Jonathan De N	€ 50.000,00	31/12/2023	Open	€ 9.992,60	€ 4.568,17	€ 9.992,60 € 50.000,00





## **PROJECT OVERVIEW**

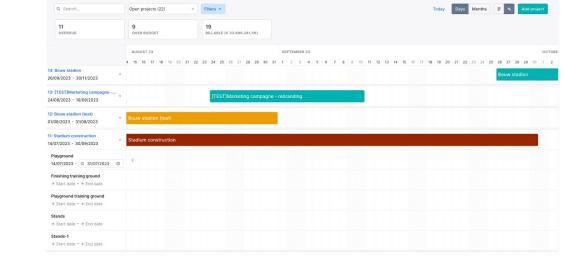
	<u>Old</u>	<u>New</u>
Search bar	✓	V
Filter on user	✔(segment)	✔(search)
Filter on customer	√(segment)	✔(search)
Filter on billable projects	✓	$\checkmark$
Filter on project status	✓	$\checkmark$
Filter on overdue projects	✓	$\checkmark$
Filter on over budget projects	✓	$\checkmark$
Filter on date range	✓	Î
Segments	✓	×
Projects export	✓	Î
Projects import	✓	Î
Colour indication	×	$\checkmark$

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Projects				E E Add project
Q Search	Health × Status × Participants	*		2 hidden projects
February 2023	March 2023	April 2023	May 2023	June 2023
Bouw Nikestore Gent On track				
projecto > Temps	restant (Off track) Basisbestelling / . Plug	@n		
✓ Projet Cabinet Off t Adidas	nack)			
Phase 1 1 Phase 2 Phase 3				
Deal € Big company	Agence X Off track Arsenal FC			
	Phase 1 0 Matéria			
	✓ copy-cabinet (modèle) (On trac			
	Phase 1 1 Phase 2 2 Phase 3 2			
	Bijbestell Plug			







# **PROJECTS TIMELINE**

	<u>Old</u>	<u>New</u>
Projects show up on timeline	✓	<b>v</b>
Groups show up on timeline	✓	$\checkmark$
Search bar	✓	$\checkmark$
Status filter	✓	$\checkmark$
Assignee filter	✓	×
Health filter	✓	×
Colourisation	✔(health)	🗸 (custom)
Hide projects on timeline	✓	×
View project/group details	✓	$\checkmark$
Edit project/group details	×	$\checkmark$
Interact with timeline to edit dates	×	$\checkmark$
Move to project that is out of view	×	$\checkmark$

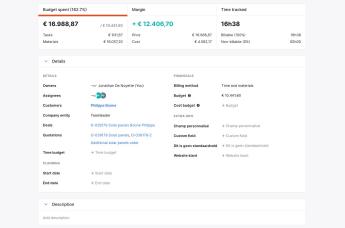
www.teamleader.eu

	O-039179 Panneaux solaires Boone Philippe	On track						
Teamleader								
Teanneauer	Deta	tails		0 :	Description		D	
	Oxit Pha Dife Deal Quot	tomer P se A es C d P station C	29 Philippe Boone Active: Matériaux 07/12 - 21/12/2023 @ 07/20179 Pennesux so Philippe (55) 0-039179 Pennesux so Nee					
i l		rk breakdown					+	
	Phas				Time tracked	Time estimated	Due date	
OLD	Maté				-	11h00	14/12/2023 0	
	Insta	allation & inspection			-	17h00	21/12/2023 0	
L!	Bude	iget spent (0,0%)	D F	Profit & loss ③		Time tracked ⑦	Details	
				This project doesn't or costs yet	contain billables	0h00		
	Time Mato	e xerials	T P	rack time or add mater rofit insights.	rials to get real-time	Billable Non-billable	0h00 0h00	
	٥	Forecast: with 28h00	) of work remaining, thi	s project will stay € 9.0	041,60 under budget			
	> Ph	hase budgets						
	Prog	gress						
		Fintine project				Roadmap	Burndown	Files
								•
	30		<hr/>				raining time (h) Il remaining time	

### 0-039179 Solar panels

Work breakdown 21 Kanban Project info Invoices 1

Show header







# **PROJECT** INFO

	Old	New
Details	✓	V
Description	✓	✓
Custom user rates	✓	✓
Forecast	✓	×
Progress charts (Gantt, burndown, timeline)	✓	×
Multi-currency	✓	Î
Link invoices	✓	<ul> <li>✓</li> </ul>
Link deals	✓	V
Link multiple deals	×	V
Link tickets	✓	×
Link calls	✓	×
Project custom fields	✓	V
Auto-incrementing custom fields	✓	×
Required custom fields	✓	×

Teamleader	Open tickets No open tickets valued to this project funct.	+
	Involces No involces statute to the project found.	+
OLD	External costs No external costs linked to this project.	+
	Co-workers 	:
	Customer  Physics Base  Physics Base  (and a strain downing the density part of the strain downing the density part of the strain down at the stra	+
	Activities + Alfinities Decentl +	Email tracking

0-039179 Solar panels			Show header
Work breakdown 21 Kanban Project info			Change colour
	End date + End date		View timesheet
			Export timesheet
	<ul> <li>Description</li> </ul>		Set user rates
	Add description		Manage preferences
			Duplicate project
	<ul> <li>Customers (1)</li> </ul>		Close project
	Philippe Boone *		Delete project
	P8 jonathan denzyetta demogginal.com		
	<ul> <li>Files (0)</li> </ul>	+	
	No files have been added to this project. Easily add files here. + Add File(s)		
	✓ Analyse van het project		
	+ Analyse van het project		
	Activities	Email tracking	
	+ Add note		
	Show all		
	Project     Jonathan De Noyette has created a project.	29/11/2023 14:05	





## **KANBAN & HEADER**

### 0-039179 Solar panels

Hide header

Owners	Jonathan De Noyette (You)	End date	+ End date	Margin	+ € 12.406,70
Assignees		Time estimated	94h00	Budget 0	€ 10.441,60
Customers	Philippe Boone	Time tracked	16h38	Cost budget	+ Budget
Deals	D-039179 Solar panels Boone Philippe	Billing method	Time and materials	Website klant	+ Website klant
Quotations	O-039179 Solar panels, O-039179-2 Additional so	Price	€ 16.988,87 (163%) 0		
Start date	+ Start date	Cost	€ 4.582,17		

Work breakdown 21 Kanban Project info Invoices 1

Type 🖌 🤘 🥵

D DO (8)		IN PROGRESS (3)		ON HOLD (2)		DONE (6)	
Ê Installation (2p) Installatie & inspection-1		Inspection post-date	R	Power meter 3-Phase Materials	R	Solar panels JA SOLAR 405wp Materials	M
No end date	16h00	No end date	1h00	No end date	1 Eenheid	No end date	8 items
Solar panel JA SOLAR 405wp Materials	R	Inspection post-date	R	Installation (2p)	R	Home battery Huawei 5kw Materials	R
No end date	4 Eenheid	No end date	1h00	No end date	8h00	No end date	1 Eenheid
Solar panel JA SOLAR 405wp Materials	R	B Measurement advisor Free services	R			Motherboard Huawei	R
No end date	4 Eenheid	No end date	1h00			No end date	1 Eenheid
Power meter 3-Phase Materials	R					Power meter 3-Phase Materials	R
No end date	1 Eenheid					No end date	1 Eenheid
🖹 Installation (2p)	A					Installation (2p)	

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## **PROJECT** INFO

	<u>Old</u>	New
Parties on projects custom field	$\checkmark$	×
Decision maker / Primary customer	$\checkmark$	$\checkmark$
Files	$\checkmark$	$\checkmark$
Activity feed	$\checkmark$	$\checkmark$
Project templates	$\checkmark$	Î
Download project report PDF	$\checkmark$	Î
Budget spent widget	$\checkmark$	$\checkmark$
Margin widget	$\checkmark$	$\checkmark$
Time tracked widget	$\checkmark$	$\checkmark$
Costs widget (when non-billable)	×	$\checkmark$
Billing method	×	$\checkmark$
Duplicate project	×	$\checkmark$
Project kanban view	×	$\checkmark$
Project colour	×	$\checkmark$
Customisable header	×	$\checkmark$



# OLD

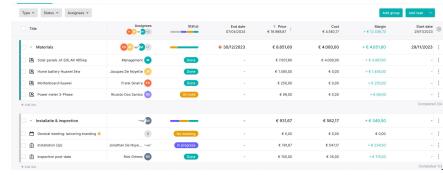
Projects overview     O-039179 Panneaux solaire	es Boone Philippe	On track					
	Details	1 :	Description		D		
	Project number Customer Dates Budget Deal Show 4 more fields *	29 Philippe Boone 07/12 - 21/12/2023 • € 10.441,00 C-039179 Pannesux solaires Boone Phili		There's no description yet.			
Filters v Time v			28h00 2/6			Add phase	Add task 👻
Matériaux Details					Time tracked 8h27	Time estimated 11h00	Due date 14/12/2023
Panneaux solaires JA SOLAR 405wp					6h27	8h00	Done
Batterie domestique Huawei 5kw					2h00	1h00	Done
🖺 Carte mère Huawei					-	1h00	14/12/2023
Compteur de puissance triphasé				- <u></u>	-	1h00	14/12/2023
+ Add task							2/4 completed

Hide header

### 📧 O-039179 Solar panels

Owners	' Jonathan De Noyette (You)	End date	+ End date	Margin	+ € 12.408,70
Assignees	<b>0</b> 2-220	Time estimated	94h00	Budget Ø	€ 10.441,60
Customers	Philippe Boone	Time tracked	16h38	Cost budget	+ Budget
Deals	D-039179 Solar panels Boone Philippe	Billing method	Time and materials	Website klant	+ Website klant
Quotations	0-039179 Solar panels, 0-039179-2 Additional so	Price	€ 16.988,87 (163%) •		
Start date	+ Start date	Cost	€ 4.582,17		

Work breakdown 21 Kanban Project info Invoices 1







## WORK BREAKDOWN

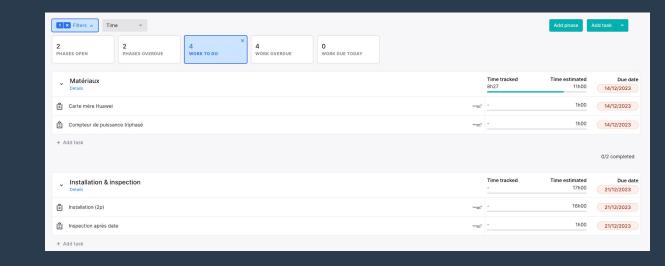
	<u>Old</u>	<u>New</u>
Individual task lines	$\checkmark$	V
Individual material / external cost lines	×	$\checkmark$
Meetings	V	$\checkmark$
Meeting placeholders	×	V
Work orders	V	$\checkmark$
Phases / groups lines	V	V
Phase / group custom fields	$\checkmark$	×
Type filter	$\checkmark$	V
Drag and drop to group	V	V
Drag and drop anything	×	V
Inline edit	×	$\checkmark$

25



\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_

OLD



Start date

0

€ Margin

€ Unit price

+ € 115,00



T	ype • Status • Assignees •						Add	group Add task
	Title	Assignees	Status	End date 07/04/2024	Price € 16.988,87	Cost € 4.582,17	Margin + € 12.406,70	Start 29/11/2
	✓ Materials	<b>FS IN -±M</b> +1		<b>9</b> 30/12/2023	€ 8.851,60	€ 4.000,00		A Assignees
C	Solar panels JA SOLAR 405wp	Management M	Done	-	€ 7.007,60	€ 4.000,00	+ € 3.007,60	<ul> <li>Start date</li> <li>End date</li> </ul>
C	Home battery Huawei 5kw	Jacques De Noyette 🕠	Done	-	€ 1.495,00	€ 0,00	+ € 1.495,00	<ul> <li>End date</li> <li>Status</li> </ul>
	Motherboard Huawei	Frank Sinatra 🕞	Done	-	€ 250,00	€ 0,00	+ € 250,00	Billing status
	Power meter 3-Phase	Ricardo Dos Santos 📧	On hold	-	€ 99,00	€ 0,00	+ € 99,00	Billing method
+	Add line							G Quantity O Time estimated
	<ul> <li>Installatie &amp; inspection</li> </ul>	RG		-	€ 931,67	€ 582,17	₹€ 349,50	<ul> <li>Time progress</li> <li>Time tracked</li> </ul>
	General meeting: lancering branding 9	R	No meeting	-	€ 0,00	€ 0,00	60.00	€ Price
C	Installation (2p)	Jonathan De Noye 🛥	In progress		€ 781,67	€ 547,17	+€234,50	€ Cost

Done

€ 150,00

€ 35,00

Rick Grimes RG

Work breakdown 21 Kanban Project info Invoices 1

Inspection post-date



## WORK BREAKDOWN

	<u>Old</u>	<u>New</u>
Customisable columns	×	$\checkmark$
Column sorting	×	V
Assignee filter	×	V
Bulk select	×	V
Duplicate lines	×	V
Duplicate groups	×	V
Duplicate meetings	×	$\checkmark$
Duplicate bulk selection	×	$\checkmark$
Optional phases / groups	×	$\checkmark$
Custom ordering	×	$\checkmark$



OLD

rojects overview D-039179 Panneaux solaires Boon	e Philippe On track					
	TIME TRACKED         TIME ESTIMATED         COMPLETED           12h27         28h00         2/6				View task detail → Installation	
Filters v Time v				idd task 👻		ionathan De Noyette
<ul> <li>Matériaux</li> <li>Details</li> </ul>		Time tracked 8h27	Time estimated 11h00	Due date 14/12/2023	DETAILS	
Panneaux solaires JA SOLAR 405wp		6h27	8h00	Done	Phase	Installation & inspection
Batterie domestique Huawei Skw		2h00	1600	Done	Work type	Administratie
Carte mère Huawei	~m**	-	1h00	14/12/2023	PLANNING	
Compteur de puissance triphasé	- <u></u>		1h00	14/12/2023	Due date Time estimated	21/12/2023 16h00
+ Add task					Time tracked	4h00
				2/4 completed		
<ul> <li>Installation &amp; inspection</li> <li>Details</li> </ul>		Time tracked 4h00	Time estimated 17h00	Due date		
Installation (2p)	- <u></u> 2'	4h00	16h00	21/12/2023		
E Inspection après date	~ <u>e</u> *		1h00	21/12/2023		
+ Add task				0/2 completed		
	+ Add phase				â	Ø Mark as done 👻

### 10-039179 Solar panels

te (You)	End date	+ End date		Margin	🖞 Installation (2p)	In progress
	Time estimated	94h00		Budget		
	Time tracked	16h38		Cost budget 0	Installation of the solar panels	
Boone Philippe	Billing method	Time and materials		Website klant	✓ Details	
O-039179-2 Additional so	Price	€ 16.988,87 (163%) 😣			Assignees	0-3
	Cost	€ 4.582,17			Group	Installatie & inspection
					Work type	Development
Ces I					View task details	
					<ul> <li>Planning</li> </ul>	
Assignees	Status	End date	Price		Start date	01/04/2024
<b>10</b> - <b>1</b> - 2		15/05/2024	€ 16.988,87	¢,	End date	15/05/2024
					Time estimated	16h00
<b>F3 IN ver M</b> +1	_	0 30/12/2023	€ 8.851,60	€ 4.0	Time planned	08h00
Management M	Done	-	€ 7.007,60	€ 4	View planning	
Jacques De Noyette 🙉	Done		€ 1.495,00		Time tracked	15h38
Frank Sinatra 📧	Done		€ 250,00		View time trackings	
Ricardo Dos Santos 回	On hold		€ 99,00		+ Add time tracking	
					<ul> <li>Financials</li> </ul>	
					Billing method	Work type rate
<mark>69</mark> -≓™		-	€ 931,67	¢	Price	€ 781.67 (54%)
R	No meeting		€ 0,00		View calculation	€ 781,87 (049.6)
<u>0</u> -3	In progress	15/05/2024	€ 781,67		Unit price (Work type rate)	€ 50,00/h
	Image: State Control       Image: State Control	Asigness Asigness Col Col Col Col Col Col Col Col	Time estimated     94000       Time tacked     MDB       Billing method     Time ad materials       Price     Coll       Oct     Coll       Assignments     Coll       Status     Status       Oct     Status       Oct	Time standard         96/00           Time tacklet         1953           Board Frilgson         Time tacklet         1953           Oct 2017973 Additional Line         Fries do materials         Proce           Oct 2017973 Additional Line         Fries do to table         Fries do to table           Oct 2017973 Additional Line         Goom 2         C 200703           Jacospano Robowsking O         Goom 2         C 200703           Fraid Botes Santes O         Goom 2         C 200703           Reade Doct Santes O         Goom 2         C 90,00           Incode Doct Santes O         Goom 2         C 90,00           Image: Doct Santes O         Goom 2         C 90,00	Time estimated         94-00         Baget 0           Time facaded         195.81         Cost tudget 0           Down Fhilppo         Time facaded         195.81         Cost tudget 0           Down Fhilppo         Price         € 19.98,87 (19.33 0         Cost tudget 0           Cost         € 4.982,97 (19.33 0         Cost € 4.982,97 (19.33 0         Cost € 4.982,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.8,851,60         € 4.482,97 (19.33 0           Cost         € 5.93,827 (19.33 0         € 6.93,827 (19.33 0         € 6.93,927 (19.33 0           Trans. Statat ©         € 5.93,93 (19.33 0         € 6.93,93 (19.33 0         € 6.93,93 (19.33 0           Trans. Statat ©         € 5.93,93 (19.33 0         € 6.93,93 (19.33 0         € 6.93,93 (19.33 0           Cost Logitat ©         € 5.93,93	Time stimuted         94/00         Judget 0         Judget 0 <thjudget 0<="" th="">         Judget 0         Judget 0</thjudget>







	<u>Old</u>	<u>New</u>
Tasks show up on the dashboard	$\checkmark$	$\checkmark$
Link a project when adding a task outside of projects	<ul> <li>✓</li> </ul>	$\checkmark$
End date	<ul> <li>✓</li> </ul>	$\checkmark$
Start date	×	$\checkmark$
Multiple assignees on project tasks	×	$\checkmark$
Multiple assignees on loose tasks	×	×
Status	×	V
Billing method	×	V
Notification when being assigned to project task	V	î





NEW

WORK BREAKDOWN	PROJECT INFO					Q	Search		
		External costs						+	
		Name	Items	Unit cost	Purchase price (in	cl. Sales price	Sales price (incl		
		General costs	1	€ 1.000,00	€ 1.210,00	€ 1.751,90	€ 2.119,80		

X

### 0-039179 Solar panels

Assignees () Customers Phill Deals D-02 Quotations O-02	Jonathan De Noyette (You) 	End date Time estimated Time tracked Billing method Price Cost	+ End date 94h00 18h38 Time and materials € 16.988,87 (163%) ● € 4.582,17		Margin Budget <b>®</b> Cost budget <b>®</b> Website klant	E Solar panels JA 405wp Add material description - Details Assignees Group Product	SOLAR Done 
Type • Status • As	Assignees >		End date 15/05/2024	Price € 16.988,87	€¢	Stock - Planning Start date	70 + Start date
🗌 👻 Materials	<b>F3 M</b> +2		9 30/12/2023	€ 8.851,60	€ 4.(	End date	+ End date
🗌 🖺 Solar panels JA SOLA	IR 405wp 🖌 🚽 💌	Done		€ 7.007,60	€ 4	<ul> <li>Financials</li> <li>Billing method</li> </ul>	Unit price
Home battery Huawe	i 5kw Jacques De Noyette 🤷	Done	-	€ 1.495,00		Quantity	8
Motherboard Huawei	Frank Sinatra	Done	-	€ 250,00		Price	€ 7.007,60 (100%)
Power meter 3-Phase	e Ricardo Dos Santos 🕞	On hold	-	€ 99,00		Unit price	€ 875,95/item
+ Add line						Budget 0	€ 7.007,60
V Installatie & inspect	tion 🙃 🚽 🕫			€ 931,67	e	Cost	€ 4.000,00
- maxanatie a inspect				€ 531,07	e	Unit cost	€ 500,00/item





	<u>Old</u>	<u>New</u>
Link products to material / external cost	V	$\checkmark$
Link orders to projects	V	×
See stock	×	$\checkmark$





				2/4 completed	BUDGET Billing method	Select ×
<ul> <li>Installation &amp; inspection</li> <li>Details</li> </ul>		Time tracked 4h00	Time estimated 17h00	Due date 21/12/2023	Budget Spent budget	Time and materials Fixed price Non-billable
🖹 Installation (2p)	Teaning and Solor	4h00	16h00	21/12/2023		Non-billable
🖹 Inspection après date	Territoria Sector	-	1h00	21/12/2023		
+ Add task				0/2 completed	ά	Close phase

Owners	-e Jonathan De Noyette (You)	End date	+ End date
Assignees		Time estimated	94h00
Customers	Philippe Boone	Time tracked	16h38
Deals	D-039179 Solar panels Boone Philippe	Billing method	Time and materials
Quotations	O-039179 Solar panels, O-039179-2 Additional so	Price	Time and materials Bill according to spent time and materials.
Start date Work breakdown 21	+ Start date Kanban Project info Invoices 1	Cost	Fixed price Bill according to a set fixed price. Non-billable Do not bill this.

Billing method	Work type rate	~					
Price View calculation	User rate Bill according to the external rate tracked time.	of the users that					
Unit price (Work type ra	Work type rate Bill according to the external rate	of the work type.					
Budget	Custom rate Bill according to a set custom rate	✓ Financial	ls				
Cost View calculation	Fixed price Bill according to a set fixed price.	Billing metho					
Unit cost Non-billable	Non-billable Do not bill this.	Quantity	Unit price Bill according to a set unit price and quantity.				
(internal fate)	Do not bill this.	Price	Fixed price Bill according to a set fixed price.				
Cost budge	• •	Unit price					
		Budget	Non-billable Do not bill this.				
		Cost	€ 4.000,00				





## BILLING METHODS

	<u>Old</u>	<u>New</u>
Phase/group: time and materials	×	✓
Phase/group: fixed price	✓	$\checkmark$
Phase/group: non-billable	✓	~
Phase/group: project fixed price	✓	$\checkmark$
Task: user rate	✓	$\checkmark$
Task: work type rate	✓	$\checkmark$
Task: custom rate	✓	$\checkmark$
Task: fixed price	×	$\checkmark$
Task: parent fixed price	×	$\checkmark$
Individual task billing methods	×	$\checkmark$
Project: time and materials	×	~
Project: fixed price	×	$\checkmark$
Project: non-billable	×	V



OLD

	TIME TRACKED         TIME ESTIMATED         COMPLETED           12h27         28h00         2/6				View task detail -	
Filters v Time v			Add phase A	dd task 👻	Add description	Jonathan De Noyette
Matériaux Detais		Time tracked 8h27	Time estimated 11h00	Due date 14/12/2023	DETAILS	
Panneaux solaires JA SOLAR 405wp		6h27	8h00	Done	Phase	Installation & inspection
Batterie domestique Huawei Skw		2h00	1h00	Done	Work type	Administratie
🖞 Carte mère Huawel			1h00	14/12/2023	PLANNING	
Compteur de puissance triphasé			1h00	14/12/2023	Due date Time estimated	21/12/2023
+ Add task					Time tracked	4h00
				2/4 completed		
<ul> <li>Installation &amp; inspection</li> <li>Details</li> </ul>		Time tracked 4h00	Time estimated 17h00	Due date 21/12/2023		
Installation (2p)		-m* 4h00	16h00	21/12/2023		
🖺 Inspection après date			1h00	21/12/2023		
+ Add task						
				0/2 completed		Track time
						THER DITE

<sup>16</sup> O-039179	9 Solar panels							
Owners	Jonathan De Noyette	(You)	End date	+ End date		Margin	🗈 Installation (2p)	In progress
Assignees Customers	Philippe Boone		Time estimated	94h00		Budget 0	Installation of the solar panels	
Deals	D-039179 Solar panels Br	oone Philippe	Billing method	Time and materials		Website klant	~ Details	
Quotations	O-039179 Solar panels, C	-039179-2 Additional so	Price	€ 16.988,87 (163%) ⊖			Assignees	<u>0</u> -1
tart date	+ Start date		Cost	€ 4.582,17			Group	Installatie & inspection
Vork breakdown 21 Type 👻 Status	Kanban Project info Invoice	25 1					Work type View task details ~ Planning	Developme
Title		Assignees	Status	Billing method	End date 15/05/2024	€ 16	Start date	01/04/202
					15/05/2024	e 10	End date	15/05/202
🗌 👻 Materials		13 - M + 2		Time and materials	9 30/12/2023	€8.	Time estimated	16h0
Solar pane	is JA SOLAR 405wp		Done	Unit price		¢:	Time planned	08h
B Home batt		Jacques De Noyette	Done	Unit price		€1	<ul> <li>View planning</li> <li>Time tracked</li> </ul>	15h
Motherboa	rd Huawei	Frank Sinatra 📧	Done	Unit price		e	View time trackings	1311
Power met	er 3-Phase	Ricardo Dos Santos (85)	On hold	Unit price			+ Add time tracking	
+ Add line							Assignee Da Jonathan De Noyett V	ate 23/04/2024
🗌 ~ Installatie	& inspection	<b>0</b> -∞		Time and materials		¢		id time 23:30
🗌 🛱 General me	eeting: lancering branding 😣	A	No meeting	Custom rate			Duration 00h22	
🗌 🖺 Installation	(2p)	<b>FS</b> 70	In progress	Work type rate	15/05/2024		Cance Cance	Add time tracking
🗌 🖺 Inspection	post-date	Rick Grimes RC	Done	Custom rate	-	e	Î	O Start time
								O start tille





## TIME TRACKING

	<u>Old</u>	<u>New</u>
Track time on phase/group	✓	×
Track time on a project task	✓	$\checkmark$
View timesheet of a project	✓	$\checkmark$
Do an export of all time trackings per project	✓	$\checkmark$
Extra cost on time tracking linked to project	✓	Î
Add a task to a project when adding a time tracking	×	$\checkmark$
Start timer from project task	×	$\checkmark$



	Contact			Add Projec	t			×	Pipeline	Sales Pipeline
Teamleader	Company entity	Teamleader							Total excluding VAT	€ 10.441,60
	Assignee	Jonathan De Noyette		PROJECT				_	Total including VAT	€ 12.634,34
	CloudSign activity	Offline		Project title *	D-039179 Solar panels Booi	Customer	Philippe Boone	9 9	Margin	+ € 10.441,60 (100%)
	Date created	29/11/2023		Template	Don't use 🗸	Start date	24/04/2024	_		
	Date accepted	15/12/2023		End date	0	Budget planning	€ 10.441,60	_		
	DETAIL PREVIEW	FOLLOW-UP		PO number		Assigned to	Jonathan De Noyette	× .		Convert to invoice
				Show on timeline						
~			<ul> <li>Quotation</li> </ul>	EXTRA INFO					6	1
			Title	Custom field						Subtotal
			Tide	PHASE 1				÷	3	
			Materials	Name *	Materials	Assigned to	Jonathan De Noyette			
1			Solar panels JA S	Billing method	Time & Material V	Budget planning *	€ 8.851,60	=	€7.	.007,60
·				Start date	C 24/04/2024	Due date	01/05/2024	=		
			Home battery Hu	Guildate	0 14/04/2014	Due date	0.0403/2024		€1.	495,00
			Motherboard Hu	PHASE 2				â	e	250,00
			Power meter 3-P	Name *	Installatie & inspection	Assigned to	Jonathan De Noyette	*		e 99,00
			Power meter 3-P	Billing method	Time & Material v	Budget planning *	€ 1.590,00			
			Installatie & insp	Start date	C 02/05/2024	Due date	□ 08/05/2024			
			Installation (2p)						€ 1.	.440,00
			Inspection post-				Cancel Next s	tep	e	150,00

Convert quotation to project

7 Selected Change to task Change to material Change to meeting	Unit price	Quantity	Add to existing
✓ Materials			€8
Solar panels JA SOLAR 405wp	€ 875,95/Eenheid	8	€
🕑 🖻 🗸 Home battery Huawei Skw	€ 1.495,00/Eenheid	1	¢
V Dev Motherboard Huawei	€ 250,00/Eenheid	1	
Power meter 3-Phase	€ 99,00/Eenheid	1	
1			
V Installatie & inspection			€1
□ 📋 👻 Installation (2p)	€ 90,00/h	16h00	€
✓ [≟] ✓ Inspection post-date	€ 150,00/h	01h00	
1			
Free services			
🕒 🖺 🖌 Measurement advisor	€ 0,00/h	01h00	

7 lines selected Cancel





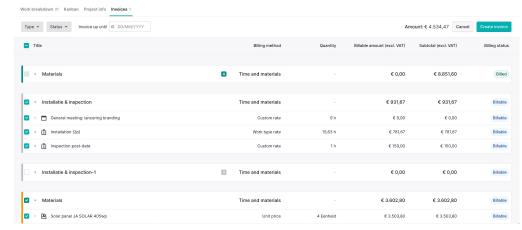
### LINK TO QUOTATIONS

	<u>Old</u>	<u>New</u>
Convert phase/group of quotation to project	$\checkmark$	$\checkmark$
Convert quotation to new project	~	$\checkmark$
Convert quotation to existing project	×	✓
Convert individual quotation lines to project	×	$\checkmark$





Invoices		+
No invoices related to this project found.		
Create Invoice for Project		× +
/pe * Invoice based on phase V Company	entity Teamleader Y Customer* Philippe Boon	
dvanced filters		
CK THE PHASES YOU WANT TO INVOICE:		
atériaux	According to used time and costs	€ 2.174,40
stallation & inspection	According to budget	€ 1.590,00
		Go



	Total price (excl. VAT)	Amount billed (excl. VAT)	Amount paid (incl. VAT
52%	€ 16.988,87	€ 8.851,60 ●	€ 10.710,44
Invoice r	ır.		Customer
2023 / 6	0 (71 5)	Dh	ilippe Boone





### LINK TO INVOICES

	<u>Old</u>	New
Project time trackings show up under invoice unbilled time          Invoice unbilled time       Add Invoice	$\checkmark$	X (alternative: use bulk invoice option instead)
Compensate for advance invoice	V	Î
Partially paid status	$\checkmark$	×
Project custom fields are included in the invoice remarks after conversion	$\checkmark$	×
Convert phase/group of project to invoice	$\checkmark$	✓
Convert project to new invoice	$\checkmark$	✓
Convert individual project lines to invoice	×	✓
Invoice up until certain date	×	✓
Bulk invoice projects	×	✓

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OVERVIEW PLANNING	PEOPLE					Q	Search	+
Planning		Q Search in 2 people	e					
22 - 28 APR, 2024	>	April w17						
- 1 week +		Mo 22	Tu 23	We 24	Th 25	Fr 26	Sa 27	Su 28
Jonathan Denoyette	> ≡							
Stefanie Adams	> ≔							

Assignees ¥	MARCH 2024			Today	- 1 week + Plan tasks
< 25 - 29 Mar 24 Week 13	Mon 25	Tue 26	Wed 27	Thu 28	Fri 29
Totals 103h00/179h00	22h/31h	30h /39h	23h/31h	12h/39h	16h /39h
Conor Mason v	7h /8h	8h/8h	0h/0h	Dh /8h	0h/8h
Frank Sinatra	8h /8h	8h /8h	8h /8h	0h /8h	0h /8h
^	0h /0h	0h/0h	0h /0h	0h/0h	0h/0h
Jacques De Noyette Geografie	© Time off	800 O'Tree of 8000	• Tome off 8000	© Time off 8000	© Time off Brock
^	7h/7h	7h/7h	7h /7h	7h30 /7h	8h /7h
	₽ Busy	3h00 & Adidas Chat Clinitation Thoo Clustomer visit Sh00 Artson FC	Co desilies review 3100	∲ Bursy 4h00	Colar panel instalment Bh00 Philippe Boone
Jonathan De Noyette 36h30/35h00	D Aprovements feature Roger Wood	4h00 Development 2h30	Dismail task 1h30 Dibesign 2h30	G Philippe Boone 0h30	
		Nike FC		Arsenal FC	







	<u>Oud</u>	<u>Nieuw</u>
Public API endpoints	✓	$\checkmark$
Project webhooks	$\checkmark$	$\checkmark$
People planning	$\checkmark$	$\checkmark$
Project planning	$\checkmark$	×
Dropbox files sync	$\checkmark$	×
CloudProject	$\checkmark$	Î
Projects appear in global search	<ul> <li>✓</li> </ul>	Î





Preferences			Warnings	
	mation on projects VES mins, Decision Makers and Users with ternal Costs can always see costs Time & Material		Announce my deadlines via email Send email when my phases go over budget Also keep me up to date about phases I am not responsible for	YES
Conditions for delivery n	otes templates			+
Company entity	Language	N	lame	
Project templates				
Template			Actions	
Cabinet				
Project-template commissie NL			¥	

v

Projects		0
Access	According to participation	~
Project planning		
Profit on projects		
External costs		

i i	
i I	
I I	
I I	

#### Projects

Proiects

Preferences

Default billing method of projects

Time and materials

Projects		
Access	According to participation	~
Show financials on projects		
Show costs on projects		

Project preferences	×
PROJECT ACCESS RIGHTS Who can edit the project info? Owners only	~
Owners only	Cancel Save



### SETTINGS

	<u>Old</u>	New
Permissions: Access to projects module	✓	$\checkmark$
Permissions: Access based on assignment	$\checkmark$	$\checkmark$
Permissions: Admin access to all projects	✓	$\checkmark$
Permissions: Access to projects financials	✔ (account)	🗸 (user)
Permissions: Show costs on projects	✓	$\checkmark$
Default billing method	✓	$\checkmark$

# CHECKLIST

### Projects: out with the old, in with the new





#### **BEFORE MIGRATION:**

- **Check internal processes / current flow:** what is your ideal workflow?
  - Evaluate your quotations: can quotation lines one-to-one be converted to project lines?
  - Create one or more dummy projects according to your ideal scenario.
  - □ Make sure your active projects are up-to-date.

#### Inform your colleagues

- General videos on how it works in our Support Centre.
- Communicate when the new way of working will take effect
- Tip: designate a (number of) responsible person(s) internally to collect/answer questions.





#### **AFTER MIGRATION:**

- Update the dummy projects
- Go over active projects and update what is new:
  - project header
  - **Columns in the work breakdown**
  - Project lines: billing method, status, assigned employees, ...





#### **ADDITIONAL PREPARATION:**

- Did you see features that are not (yet) present in the new projects?
- Documenting your new process?
- Test new workflow in advance?
- **Create a test account (link in the chat)**

#### SOON:

Download the checklist in our support centre. Available soon together with the recording. Support centre > Training videos > Projects.

## CONCLUSION



Prepare yourself and your team well for the migration so that you can fully enjoy your start with new projects.



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## **END OF WEBINAR**

### Projects: out with the old, in with the new